



ADERANT Acquires CompuLaw, Client Profiles, and CRM4Legal

Extensive suite of business management software and services enables nearly 2,500 law and professional services firm clients to manage, grow, and protect their businesses

ATLANTA—Aug. 22, 2011— ADERANT, a comprehensive business management software provider for law and professional services firms of all sizes, today announced that it has acquired CompuLaw and Client Profiles, including its CRM4Legal division. These acquisitions create the world's largest independent legal software company, giving clients worldwide access to a suite of products and services that will help them manage, grow, and protect their businesses. The company's offerings will be the industry's most complete suite of firm management software and services including: business development, client relationship management (CRM), practice and financial management, time and billing, case management, document management, automated court rules-based calendaring, and business intelligence.

With these acquisitions, ADERANT is building on its commitment to deliver world-class products and services that empower law and professional services firms to operate more effectively and profitably. To that end, Atlanta-based Client Profiles brings products in CRM and case management to ADERANT, while Los Angeles-based CompuLaw and subsidiary company Deadlines.com provide powerful risk management tools for firms of all sizes. Included as part of the transaction are CompuLaw's well-known court rules-based calendar and matter management system, the SaaS-based legal deadline calculation service, and the largest and most comprehensive library of rules databases for any existing legal calendaring application with databases for nearly 2,000 jurisdictions and all 50 states. CompuLaw is known as a pioneer within the legal calendaring space, while Client Profiles is recognized for its expertise in case management services for small-sized firms.

"Our goal at ADERANT is to be the go-to software and services partner for law and professional services firms worldwide," said ADERANT Chief Executive Officer Chris Giglio. "By expanding our product family with proven systems from CompuLaw and Client Profiles – two well-respected leaders in the industry – we're strengthening our brand, bringing our clients the broadest set of capabilities, delivering the best technology in the industry, and ensuring we maintain the highest level of client satisfaction – all through the seamless integration of our offerings."

Nearly 2,500 law and professional services firms around the world, including more than 60 percent of the AmLaw 200, benefit from ADERANT's complete suite of business management software systems. Following the acquisitions, ADERANT will have clients encompassing nearly every segment of the legal market and will offer products for each segment's unique needs. Giglio will continue as ADERANT's chief executive officer. David J. Kalmick, president and chief executive officer of CompuLaw, will serve as Vice President of ADERANT CompuLaw, and Whit McIsaac, Client Profiles' chief executive officer, will be Vice President of Business Development.

"We purchased ADERANT in 2008 with the intent to create the strongest software company for the legal and professional services market, and with the addition of CompuLaw and Client Profiles, we have taken a big step toward making ADERANT the premier provider in this space," said Robert F. Smith, chairman of the board of ADERANT and chairman and chief executive officer of Vista Equity Partners. "Moving forward, we will continue to invest in ADERANT and its acquired product lines to make it an even more formidable company in the market."

Nearly three decades ago, CompuLaw, whose clients include more than 70 percent of the AmLaw 100, created the market for automated court rules-based calendaring software for mid to large-sized law firms. Its web-based Deadlines.com brings malpractice risk management to smaller firms.

“For more than 30 years, CompuLaw’s commitment to quality, reliability, and service has earned us an outstanding reputation in the industry,” said Kalmick. “Because both ADERANT and CompuLaw have similar philosophies on quality and long-term customer satisfaction, joining the ADERANT family makes perfect sense. We will now be able to deliver new products and services more quickly to our valued clients, bringing unprecedented product reliability and comprehensive practice protection to the market.”

“Client Profiles is thrilled about coming together with ADERANT and CompuLaw,” said McIsaac. “Client Profiles wanted to grow larger and stronger to capitalize on the opportunities that we have worked so hard to develop in the marketplace, and this transition will enable us to do that. ADERANT gives us immediate scalability and its strengths are a perfect complement to our business model, our products, and our services. Existing clients will benefit from new product developments and enhanced services resulting from the depth and breadth of the ADERANT organization. This is one of the most exciting changes in the legal technology space in a long time, and we are looking forward to the future that can be built on this platform.”

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About ADERANT

ADERANT, headquartered in Atlanta, Ga., is a global provider of comprehensive business management software for law and professional services firms. ADERANT’s complete suite of solutions include: business development, calendar/docket matter management with built-in court rules, client relationship management (CRM), practice and financial management, time and billing, case management, document management, and business intelligence. ADERANT helps firms more effectively and profitably run, grow, and protect their businesses. More information is available at www.aderant.com.

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